

Wholesale Price 批发价格 Harga Borong

Distributor 直销商 Pengedar	Senior Consultant 资深顾问 Perunding Kanan	Success Builder 成功营造者 Pembina Kerjaya	Supervisor 直销领班 Penyelia
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Stock No. 产品编号 No. Stok	Product Name / 产品名称 / Nama Produk	Content 容量 Kandungan	Qty 数量 Kuantiti	Volume Points 购货点数 Poin Volum	Retail Price exclusive of P & H* / 零售价不包括处理费 / Harga Runcit eksklusif P & H*	Retail Price inclusive of P & H* & Sales Centre fee / 零售价包括处理费和销售中心收费 / Harga Runcit termasuk P & H* & Bayaran Pusat Jualan	25%	35%	42%	50%
PERSONALISED WEIGHT MANAGEMENT 量身特制的体重管理产品 PENGURUSAN BERAT BADAN PERIBADI										
0141	Formula 1 - French Vanilla 配方1 - 法国香草味	550g	(1)	23.95	151.00	165.35	127.60	112.50	101.93	89.85
0142	Formula 1 - Dutch Chocolate 配方1 - 荷兰巧克力味	550g	(1)	23.95	151.00	165.35	127.60	112.50	101.93	89.85
0143	Formula 1 - Strawberry 配方1 - 草莓味	550g	(1)	23.95	151.00	165.35	127.60	112.50	101.93	89.85
0144	Formula 1 - Tropical Fruit 配方1 - 热带水果味	550g	(1)	23.95	151.00	165.35	127.60	112.50	101.93	89.85
1171	Formula 1 - Cappuccino 配方1 - 咖啡味	550g	(1)	23.95	151.00	165.35	127.60	112.50	101.93	89.85
0242	Formula 3 - Blended Soy and Whey Protein Powder 配方3 - 混合大豆乳清蛋白粉	240g	(1)	17.95	107.00	117.17	90.42	79.72	72.23	63.67
DIGESTIVE HEALTH 健康的消化系统 PENCERNAAN SIHAT										
0006	Herbal Aloe Concentrate 浓缩芦荟汁	473ml	(1)	24.95	153.00	167.54	129.29	113.99	103.28	91.04
HEART HEALTH 心脏保健 KESIHATAN JANTUNG										
0065	Omega 3 Fish Oil with EPA & DHA 深海鱼油胶囊含有EPA及DHA	60softgel	(1)	25.75	142.00	155.49	119.99	105.79	95.85	84.49
ENERGY & FITNESS 能量与健身产品 TENAGA DAN KECERGASAN										
0105	Tea Mix - Lemon & Hibiscus 即溶草本茶饮 - 柠檬及木槿味	50g	(1)	19.95	119.00	130.31	100.56	88.66	80.33	70.81
0106	Tea Mix - Lemon & Hibiscus 即溶草本茶饮 - 柠檬及木槿味	100g	(1)	34.95	207.00	226.67	174.92	154.22	139.73	123.17
0190	Tea Mix - Peach 即溶草本茶饮 - 蜜桃味	100g	(1)	34.95	207.00	226.67	174.92	154.22	139.73	123.17
PROTEIN SNACKS 蛋白质小吃 SNEK PROTEIN										
0259	Chocolate Peanut Protein Bar 巧克力花生蛋白棒	490g	(1)	7.70	93.00	101.84	88.09	82.59	78.74	74.34
OUTER NUTRITION® 外在营养 NUTRISI LUARAN										
HAIR CARE 秀发护理 PENJAGAAN RAMBUT										
0457	Herbal Aloe Moisturizing Shampoo 芦荟滋润洗发露	300ml	(1)	8.85	43.00	47.09	36.34	32.04	29.03	25.59
0458	Herbal Aloe Moisturizing Conditioner 芦荟滋润护发乳	300ml	(1)	8.85	43.00	47.09	36.34	32.04	29.03	25.59
0459	Herbal Aloe Soft Hold Hair Spray 芦荟滋润轻柔定型喷雾	200ml	(1)	8.85	43.00	47.09	36.34	32.04	29.03	25.59
BODY ESSENTIALS 身体护理 KEPERLUAN PENJAGAAN BADAN										
0450	Herbal Aloe Hand Cream 芦荟润手霜	50ml	(1)	8.85	43.00	47.09	36.34	32.04	29.03	25.59
0353	Body Buffing Scrub 美体磨砂乳液	200ml	(1)	17.00	81.00	88.70	68.45	60.35	54.68	48.20
0354	Body Contouring Crème 美体纤柔霜	200ml	(1)	28.00	131.00	143.45	110.70	97.60	88.43	77.95
0493	Herbal Aloe Everyday Body Wash 芦荟滋润沐浴精	400ml	(1)	12.95	64.00	70.08	54.08	47.68	43.20	38.08
0379	Herbal Aloe Everyday Soothing Gel 芦荟滋润凝露	200ml	(1)	9.00	52.00	56.94	43.94	38.74	35.10	30.94
SKIN REVITALISERS 肌肤护理 PENYEGAR KULIT										
0862	Day Lotion SPF 15 日间乳液 SPF 15	50ml	(1)	45.00	214.00	234.33	180.83	159.43	144.45	127.33
0863	Eye Cream 眼霜	15ml	(1)	26.00	123.00	134.69	103.94	91.64	83.03	73.19
0864	Decolletage Cream 颈肤乳液	50ml	(1)	45.00	219.00	239.81	185.06	163.16	147.83	130.31
0865	Nighttime Replenishing Cream 夜间护肤精华	50ml	(1)	40.00	191.00	209.15	161.40	142.30	128.93	113.65
0866	Lip Refiner SPF 15 护唇精华霜	15ml	(1)	19.00	91.00	99.65	76.90	67.80	61.43	54.15
0444	Radiant C® Facial Scrub Cleanser / Radiant C® 磨砂洁面乳	150ml	(1)	16.00	79.00	86.51	66.76	58.86	53.33	47.01
0445	Radiant C® Body Lotion SPF 15 / Radiant C® 润肤乳液	200ml	(1)	22.00	108.00	118.26	91.26	80.46	72.90	64.26
2890	Radiant C® Daily Skin Booster - Gel Cream / Radiant C® 活肤乳霜	30ml	(1)	22.50	108.00	118.26	91.26	80.46	72.90	64.26
2997	Radiant C® Face Quencher / Radiant C® 活肤喷雾	50ml	(1)	6.50	33.00	36.14	27.89	24.59	22.28	19.64

* P&H - Package & Handling/包装与处理 / *P & H - Pakej & Pengendalian
** SKU #0259 has an Earn Base of 55.00 / SKU #0259 拥有基本盈利 55.00
SKU #0259 ada Pangkalan Perolehan 55.00

Freight Charges For Delivery Orders

Orders at/below RM 500.99 Retail Price: West Malaysia - RM 15.00 / East Malaysia - RM 30.00

Orders at/above RM 501.00 Retail Price: West / East Malaysia - Free Delivery

递送费

RM500.99 或以上零售价格订购: 西马 - RM15.00 / 东马 - RM30.00

RM501.00 或以上零售价格订购: 西马 / 东马 - 免费递送

Bayaran Angkutan untuk Pesanan Penghantaran

Pesanan pada / bawah Harga Runcit RM 500.99 : Malaysia Barat - RM 15.00 / Malaysia Timur - RM 30.00

Pesanan pada / keatas Harga Runcit RM 501.00 : Malaysia Barat / Timur - Hantaran Percuma

1.5% sales centre fee is applicable on the following orders

a) Pick up at Kota Kinabalu sales centre b) Delivery to East Malaysia address.

The sales centre fee is computed at 1.5% of retail sales excluding literature

公司将征收以下订购指示 1.5% 的销售中心服务费:

a) 在亚庇销售中心取货 b) 送货至东马的地址。

销售中心服务费是根据零售销售额的 1.5% 来计算, 辅销品不包括在内。

Bayaran pusat jualan 1.5% akan dikenakan ke atas

pesanan yang berikut:

(a) Pungutan di pusat jualan Kota Kinabalu

(b) Penghantaran ke alamat Malaysia Timur

Bayaran pusat jualan dihitung pada 1.5% jualan runcit

kecuali bahan bacaan.

Malaysia - 600996

Rev 22/05/2010

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Distributor — Senior Consultant — Success — Supervisor
 直销商 资深顾问 成功营造者 直销领班
 Pengedar Perunding Kanan Pembina Kerjaya Penyelia

Stock No. 产品编号 No. Stok	Product Name / 产品名称 / Nama Produk	Content 容量 Kandungan	Qty 数量 Kuantiti	Volume Points 购货点数 Poin Volum	Retail Price exclusive of P & H* / 零售价不包括处理费 / Harga Runcit eksklusif P & H*	Retail Price inclusive of P & H* & Sales Centre fee / 零售价包括处理费和销售中心收费 / Harga Runcit termasuk P & H* & Bayaran Pusat Jualan	25%	35%	42%	50%
NOURIFUSION® MULTIVITAMIN SKIN CARE PRODUCTS 多元维生素护肤产品 PRODUK NURIFUSION										
2510	Nourifusion® MultiVitamin Lotion Cleanser (N/D) 多元维生素洁面乳 (中/干性)	200ml	(1)	14.00	72.00	78.84	60.84	53.64	48.60	42.84
2511	Nourifusion® MultiVitamin Foaming Gel Cleanser (N/O) 多元维生素泡沫洁面凝胶 (中/油性)	200ml	(1)	14.00	72.00	78.84	60.84	53.64	48.60	42.84
2512	Nourifusion® MultiVitamin Toner (N/D) 多元维生素紧肤水 (中/干性)	200ml	(1)	14.00	72.00	78.84	60.84	53.64	48.60	42.84
2513	Nourifusion® MultiVitamin Toner (N/O) 多元维生素紧肤水 (中/油性)	200ml	(1)	14.00	72.00	78.84	60.84	53.64	48.60	42.84
2514	Nourifusion® MultiVitamin Moisturizer SPF15 (N/D) 多元维生素润肤乳 (中/干性)	50ml	(1)	18.00	92.00	100.74	77.74	68.54	62.10	54.74
2515	Nourifusion® MultiVitamin Moisturizer SPF15 (N/O) 多元维生素润肤乳 (中/油性)	50ml	(1)	18.00	92.00	100.74	77.74	68.54	62.10	54.74
2516	Nourifusion® MultiVitamin Night Cream 多元维生素晚霜	50g	(1)	34.00	173.00	189.44	146.19	128.89	116.78	102.94
2517	Nourifusion® MultiVitamin Eye Cream 多元维生素眼霜	15g	(1)	22.00	113.00	123.74	95.49	84.19	76.28	67.24
2518	Nourifusion® MultiVitamin Eye Gel 多元维生素眼周凝胶	15ml	(1)	22.00	113.00	123.74	95.49	84.19	76.28	67.24
2519	Nourifusion® MultiVitamin Clarifying Mask 多元维生素洁肤面膜	125g	(1)	20.00	102.00	111.69	86.19	75.99	68.85	60.69
2520	Nourifusion® MultiVitamin Moisture Mask 多元维生素滋润面膜	125ml	(1)	20.00	102.00	111.69	86.19	75.99	68.85	60.69
2521	Nourifusion® MultiVitamin Exfoliating Scrub 多元维生素磨砂膏	100g	(1)	20.00	102.00	111.69	86.19	75.99	68.85	60.69
0901	Nourifusion® Normal to Dry Kit - Lotion Cleanser, Toner & Moisturizer SPF15 中性至干性配套 - 洁面乳, 紧肤水, 润肤乳		(1)	46.00	236.00	258.42	199.42	175.82	159.30	140.42
0902	Nourifusion® Normal to Oily Kit - Foaming Gel Cleanser, Toner & Moisturizer SPF15 中性至油性配套 - 泡沫洁面凝胶, 紧肤水, 润肤乳		(1)	46.00	236.00	258.42	199.42	175.82	159.30	140.42

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PACKS 配套 PEK										
ORIGINAL FLAVOUR TEA MIX 原味草本茶饮 50g										
4276	Start Now Pack (Tea Mix 50g) - French Vanilla 开始启动配套 - 法国香草味	(1)	61.85	377.00	412.82	318.57	280.87	254.48	224.32	
4278	Start Now Pack (Tea Mix 50g) - Dutch Chocolate 开始启动配套 - 荷兰巧克力味	(1)	61.85	377.00	412.82	318.57	280.87	254.48	224.32	
4280	Start Now Pack (Tea Mix 50g) - Strawberry 开始启动配套 - 草莓味	(1)	61.85	377.00	412.82	318.57	280.87	254.48	224.32	
4282	Start Now Pack (Tea Mix 50g) - Tropical Fruit 开始启动配套 - 热带水果味	(1)	61.85	377.00	412.82	318.57	280.87	254.48	224.32	
4284	Start Now Pack (Tea Mix 50g) - Cappuccino 开始启动配套 - 咖啡味	(1)	61.85	377.00	412.82	318.57	280.87	254.48	224.32	
ORIGINAL FLAVOUR TEA MIX 原味草本茶饮 100g										
3456	Start Now Pack (Tea Mix 100g) - French Vanilla 开始启动配套 - 法国香草味	(1)	76.85	465.00	509.18	392.93	346.43	313.88	276.68	
3457	Start Now Pack (Tea Mix 100g) - Dutch Chocolate 开始启动配套 - 荷兰巧克力味	(1)	76.85	465.00	509.18	392.93	346.43	313.88	276.68	
3458	Start Now Pack (Tea Mix 100g) - Strawberry 开始启动配套 - 草莓味	(1)	76.85	465.00	509.18	392.93	346.43	313.88	276.68	
3459	Start Now Pack (Tea Mix 100g) - Tropical Fruit 开始启动配套 - 热带水果味	(1)	76.85	465.00	509.18	392.93	346.43	313.88	276.68	
3460	Start Now Pack (Tea Mix 100g) - Cappuccino 开始启动配套 - 咖啡味	(1)	76.85	465.00	509.18	392.93	346.43	313.88	276.68	
PEACH FLAVOUR TEA MIX 蜜桃味草本茶饮 100g										
2286	Start Now Pack Peach Tea Mix (100g) - French Vanilla 开始启动配套 - 法国香草味	(1)	76.85	465.00	509.18	392.93	346.43	313.88	276.68	
2287	Start Now Pack Peach Tea(100g) - Dutch Chocolate 开始启动配套 - 荷兰巧克力味	(1)	76.85	465.00	509.18	392.93	346.43	313.88	276.68	
2288	Start Now Pack Peach Tea(100g) - Strawberry 开始启动配套 - 草莓味	(1)	76.85	465.00	509.18	392.93	346.43	313.88	276.68	
2289	Start Now Pack Peach Tea(100g) - Tropical Fruit 开始启动配套 - 热带水果味	(1)	76.85	465.00	509.18	392.93	346.43	313.88	276.68	
2290	Start Now Pack Peach Tea(100g) - Cappuccino 开始启动配套 - 咖啡味	(1)	76.85	465.00	509.18	392.93	346.43	313.88	276.68	

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PROMOTE! 促销产品 PROMOSII!						
P099	Shaker Cup 摇摇杯(一个)		(1)	0.33	9.00	9.72
8151	Shaker Cup 摇摇杯		(5)	1.65	43.00	47.09
8112	Power Mixer 电动搅拌机		(1)	2.25	58.00	63.51
8128	Mini Mixer 迷你搅拌机		(1)	0.60	15.00	16.43
8447	Herbalife Glass		(1)	0.35	11.15	12.22
8638	Water Bottle 水瓶	Translucent	(1)	0.90	23.00	25.19
8397	2000 ml Water Bottle		(1)	0.69	25.00	27.38
8442	1000 ml Polycarbonate Water Bottle		(1)	0.55	21.00	23.00
8443	2000 ml Water Bottle Straw		(5)	0.00	10.00	10.95
8634	Measuring Spoon 量匙	White	(10)	1.20	27.00	29.57
8625	Medium Tablet Box 透明健康片盒 (中)	Translucent	(5)	1.05	29.00	31.76
8627	Small Tablet Box 透明健康片盒 (小)	Translucent	(10)	1.15	33.00	36.14
8125	Tablet Crusher 健康片压碎器		(1)	0.45	12.00	13.14
8124	Fabric Tape Measure 布料拉尺	Metric	(10)	0.75	19.00	20.81
8614	Journal 日记	Large	(1)	2.10	56.00	61.32
8293	I Love Herbalife Lapel Pin		(5)	1.20	31.00	33.95
8501	Lose Weight Now Ask Me How	Button (ENG)	(10)	0.75	22.00	24.09
8521	马上减重, 办法问我	Button (CHI)	(10)	0.75	22.00	24.09
8590	Turun Berat Badan Anda, Tanya Saya Bagaimana	Button (BM)	(10)	0.75	22.00	24.09
8502	I have Lost Over ___ Ask Me How	Button	(10)	0.75	22.00	24.09
8504	I ♥ Herbalife	Button (ENG)	(10)	0.75	22.00	24.09
8567	我 ♥ 康宝莱	Button (CHI)	(10)	0.75	22.00	24.09
8517	Saya ♥ Herbalife	Button (BM)	(10)	0.75	22.00	24.09
8639	Formula 1 Container 配方1小粉盒	Small	(10)	0.90	26.00	28.47
Q319	Nutrition Club Apron		(1)	1.20	38.84	42.53

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TOTAL PLAN PROGRAMME 完全健康美容计划 PELAN SELURUH PROGRAM						
9394	Total Plan DVD	ENG	(1)		8.00	
7246	Total Plan Program 完全健康美容计划		(1)		6.50	
6903	Total Plan Leaflet / 完全健康美容传单	ENG / CHI	(10)		10.00	
6904	Total Plan Leaflet / Risalah Total Plan	ENG / BM	(10)		10.00	
WELLNESS EVALUATION PROGRAMME 健康评估计划 PROGRAM PENILAIAN KEBUGARAN						
6671	Wellness Evaluation Booklet 健康评估手册	ENG	(5)		8.00	
6767	Wellness Evaluation Brochure 健康评估小册子	CHI	(5)		5.00	
6510	Wellness Evaluation Brochure 健康评估小册子	ENG	(5)		5.00	
6757	Personal Wellness Questionnaire 个人健康评估问卷	ENG	(5)		2.00	
7038	Evaluation of Services Form 评估服务表	ENG	(5)		2.00	
NUTRITION CLUB PROGRAMME 营养俱乐部程序 PROGRAM KELAB NUTRISI						
6914	Nutrition Club Button Badge 营养俱乐部徽章	ENG	(10)		22.00	
6915	Nutrition Club DVD 营养俱乐部 DVD	ENG	(1)		8.00	
6916	Nutrition Club Guidebook 营养俱乐部指南手册	Multilingual	(5)		26.00	
6917	Nutrition Club Poster-Shake 营养俱乐部海报-奶昔	Multilingual	(5)		26.00	
6918	NC Comic Book	ENG	(5)		15.00	
6919	NC 漫画书	CHI	(5)		15.00	
6920	Buku Komik NC	BM	(5)		15.00	
7011	Nutrition Club Poster (set of 4)	ENG	(1 set)		20.00	
7015	Nutrition Club Manual	Multilingual	(1)		20.00	

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LITERATURE 辅助产品 BAHAN BACAAN					
DVD					
8911	VCD - Why Not You? with Jim Rohn	ENG	(1)		8.00
8990	VCD - Success Starter	ENG	(1)		8.00
9333	VCD - Basic Training	ENG	(1)		8.00
9347	CD ROM - Earn What You're Worth	ENG	(1)		16.00
9411	Design Your Life 塑造人生	Multilingual	(1)		8.00
BAG 纸袋 BEG					
7059	Herbalife Carrier Bag 康宝莱纸袋	Medium	(10)		5.00
7060	Herbalife Carrier Bag 康宝莱纸袋	Large	(10)		8.00
7061	Herbalife Carrier Bag 康宝莱纸袋	Extra Large	(10)		15.00
8679	Herbalife Paper Bag 康宝莱手提纸袋	Medium	(5)		20.00
FORM 表格 BORANG					
5001	Retail Order Form - 25 per pad	ENG	(1)		11.00
5021	Borang Pesanan Runcit - 25 per pad	BM	(1)		11.00
5087	零售订购表格 - 25 per pad	CHI	(1)		11.00
7025	Direct Sales Contract - 25 per pad	Multilingual	(1)		10.00
POSTER 海报					
5089	Mark Hughes Poster	ENG	(5)		22.00
6909	Vision Mission Poster	ENG	(5)		26.00
INTERNATIONAL BUSINESS PACKS 国际直销商资料套装 PEK BISNES ANTARABANGSA					
4997	Pek Bisnes Antarabangsa (Beli 5 percuma 1)	BM	(6)		490.00
4998	Pek Bisnes Antarabangsa	BM	(1)		98.00
4999	International Business Pack (Buy 5 Free 1)	ENG	(6)		490.00
5000	International Business Pack	ENG	(1)		98.00
5434	国际直销商资料套装	CHI	(1)		98.00
5435	国际直销商资料套装 (买 5 送 1)	CHI	(6)		490.00
5608	International Business Pack (ENG-2, CHI-2, BM-2)	Multilingual	(6)		490.00
PROCESSING FEE 手续费 BAYARAN PEMROSESAN					
0909	Supervisor's Annual Processing / 直销领班年度手续费		(1)		170.00
9909	Distributor's Annual Processing Fee 直销商年度手续费		(1)		38.00
LITERATURE 辅助产品 BAHAN BACAAN					
5174	Product Catalogue	ENG	(5)		22.00
5175	产品目录	CHI	(5)		22.00
5176	Produk Katalog	BM	(5)		22.00
6088	Nourifusion Postcard 明信片		(10)		7.00
6169	Nourifusion Mini Flyer 小册子 -50pcs/pad	Multilingual	(1)		4.00
6180	Nourifusion ACE button ACE 徽章		(10)		22.00

